FINANCIAL STATEMENTS AND INDEPENDENT AUDITORS' REPORTS THE HILLSBOROUGH COMMUNITY COLLEGE FOUNDATION, INC. June 30, 2021 and 2020

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INDEPENDENT AUDITORS' REPORT

Board of Directors

The Hillsborough Community College Foundation, Inc.

We have audited the accompanying financial statements of The Hillsborough Community College Foundation, Inc. (the "Foundation") (a nonprofit organization), which comprise the statements of financial position as of June 30, 2021 and 2020, and the related statements of activities and changes in net assets, cash flows, and functional expenses for the years then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Foundation as of June 30, 2021 and 2020, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Other Matters

Other Information

Our audit was conducted for the purpose of forming an opinion on the financial statements as a whole. The credit risk disclosure on page 30 is presented for purposes of additional analysis and is not a required part of the basic financial statements.

Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated, in all material respects, in relation to the financial statements as a whole.

Other Reporting Required by Government Auditing Standards

In accordance with Government Auditing Standards, we have also issued our report dated July 29, 2021, on our consideration of the Foundation's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with Government Auditing Standards in considering the Foundation's internal control over financial reporting and compliance.

Tampa, Florida July 29, 2021

STATEMENTS OF FINANCIAL POSITION

June 30,

	2021	2020
ASSETS		
CURRENT ASSETS Cash and cash equivalents (notes A8 and H) Accounts receivable Pledges receivable (notes A5, A12 and B) Prepaid expenses and other Total current assets	\$ 1,429,203 417,905 357,684 63,382 2,268,174	\$ 1,051,741 418,966 337,648 39,160 1,847,515
CASH RESTRICTED FOR LONG-TERM PURPOSES (note A9)	2,747,241	3,217,401
PLEDGES RECEIVABLE, NET (notes A5, A12, and B)	793,961	1,066,164
PROPERTY AND EQUIPMENT, NET (note A15 and E)	9,118,090	9,558,965
INVESTMENTS (notes A13, C, and D)	14,110,507 26,769,799	10,773,812 24,616,342
TOTAL ASSETS	\$ 29,037,973	\$ 26,463,857
LIABILITIES AND NET ASSETS		
CURRENT LIABILITIES Accounts payable and accrued expenses Deferred revenue Interest payable Current portion of revenue note payable (note J) Total current liabilities	\$ 662,556 97,862 19,127 864,000 1,643,545	\$ 574,986 31,850 21,282 847,000 1,475,118
LONG-TERM LIABILITIES Revenue note payable, net of current portion and issuance costs (note J) Total long-term liabilities Total liabilities	10,170,434 10,170,434 11,813,979	11,029,636 11,029,636 12,504,754
NET ASSETS (note I) Without donor restrictions - undesignated Without donor restrictions - board designated With donor restrictions Total net assets TOTAL LIABILITIES AND NET ASSETS	3,197,183 395,460 13,631,351 17,223,994 \$ 29,037,973	2,115,706 299,955 11,543,442 13,959,103 \$ 26,463,857
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The accompanying notes are an integral part of these statements. 5

STATEMENT OF ACTIVITIES AND CHANGES IN NET ASSETS

For the year ended June 30, 2021

	Without Donor Restrictions	With Donor Restrictions	Total
Public support and revenue			
Contributions	\$ 61,228	\$ 988,927	\$ 1,050,155
Contributed services and in-kind	844,907	-	844,907
Grants	2,180,590	-	2,180,590
Student housing operating revenue	3,040,723	-	3,040,723
Special events, net (note G)	-	141,436	141,436
Net investment income (note C)	100,167	217,475	317,642
Realized gain on investments (note C)	36,383	1,786,292	1,822,675
Unrealized gain on investments (note C)	644,181	429,610	1,073,791
Total public support and revenue	6,908,179	3,563,740	10,471,919
Net assets released from restrictions	1,475,831	(1,475,831)	
Total public support, revenue and net assets			
released from restrictions	8,384,010	2,087,909	10,471,919
Expenses			
Program expenses	3,564,601	-	3,564,601
Hawks Landing	2,854,960	-	2,854,960
Support services	309,674	-	309,674
Development	477,793		477,793
Total expenses	7,207,028		7,207,028
Change in net assets	1,176,982	2,087,909	3,264,891
Net assets at beginning of year	2,415,661	11,543,442	13,959,103
Net assets at end of year	\$ 3,592,643	\$13,631,351	\$17,223,994

STATEMENT OF ACTIVITIES AND CHANGES IN NET ASSETS

For the year ended June 30, 2020

	Without Donor Restrictions	With Donor Restrictions	Total
Public support and revenue			
Contributions	\$ 58,998	\$ 1,537,374	\$ 1,596,372
Contributed services and in-kind	760,107	-	760,107
Grants	2,148,594	-	2,148,594
Student housing operating revenue	3,259,970	-	3,259,970
Special events, net (note G)	-	154,344	154,344
Net investment income (note C)	104,485	253,316	357,801
Realized gain on investments (note C)	(35,666)	114,880	79,214
Unrealized loss on investments (note C)	45,535	(34,252)	11,283
Other income	31	-	31
Total public support and revenue	6,342,054	2,025,662	8,367,716
Net assets released from restrictions	1,598,759	(1,598,759)	
Total public support, revenue and net assets			
released from restrictions	7,940,813	426,903	8,367,716
Expenses			
Program expenses	3,855,509	-	3,855,509
Hawks Landing	2,819,207	-	2,819,207
Support services	288,945	-	288,945
Development	467,710		467,710
Total expenses	7,431,371		7,431,371
Change in net assets	509,442	426,903	936,345
Net assets at beginning of year	1,906,219	11,116,539	13,022,758
Net assets at end of year	\$ 2,415,661	\$11,543,442	\$13,959,103

STATEMENTS OF CASH FLOWS

For the year ended June 30,

	2021	2020
Out flows from a set the set the		
Cash flows from operating activities Change in net assets	\$ 3,264,891	\$ 936,345
Adjustments to reconcile change in net assets to net	φ 3,204,091	φ 930,343
cash provided by operating activities		
Depreciation	1,073,770	978,682
Amortization of debt issuance costs	4,798	4,798
Net realized and unrealized gain from investments	(2,896,466)	(90,497)
Decrease in accounts receivable and tenant rent		
receivable	1,061	37,179
Increase in unconditional promises to give	252,167	280,806
Increase in prepaid other current assets	(24,222)	(20,084)
Decrease in accounts payable and	0E 11E	(22.200)
accrued expenses Increase (decrease) in deferred revenue	85,415 66,012	(33,290) (8,442)
Decrease in other liabilities	00,012	(634,650)
Total adjustments	(1,437,465)	514,502
rotal dajaotinomo	(1,101,100)	011,002
Net cash provided by operating activities	1,827,426	1,450,847
Cash flows from investing activities		
Increase in cash restricted for long-term purposes	(32)	(1,239)
Purchase of leasehold improvements and other equipment	(632,895)	(397,235)
Purchase of investments	(440,229)	(285,298)
Net cash used by investing activities	(1,073,156)	(683,772)
Cook flows from financing activities		
Cash flows from financing activities Decrease (increase) in cash restricted for long-term purposes	470,192	(162,557)
Principal payments on revenue note	(847,000)	(827,999)
1 molpai payments on revenue note	(047,000)	(021,000)
Net cash used by financing activities	(376,808)	(990,556)
Net change in cash and cash equivalents	377,462	(223,481)
Cash and cash equivalents at beginning of year	1,051,741	1,275,222
Cash and cash equivalents at end of year	\$ 1,429,203	\$ 1,051,741
Supplemental disclosures of cash flow information Income taxes paid	\$ -	\$ -
	<u>*</u>	
Interest paid	\$ 242,718	\$ 259,950

The accompanying notes are an integral part of these statements.

STATEMENT OF FUNCTIONAL EXPENSES

For the year ended June 30, 2021

	rogram	Hawl		Total Prog			oport	Dov	alanmant	Total
	 ervices	Landi	ng	Service	, 5	Sei	vices	Dev	elopment	Expenses
Scholarships	\$ 811,716	\$	_	\$ 811,7	716	\$	_	\$	_	\$ 811,716
College support	2,725,712		-	2,725,7	712		-		-	2,725,712
Student housing operating expenses	-	1,372	,827	1,372,8	327		-		-	1,372,827
Management fee	-	163	,002	163,0	002		-		-	163,002
Depreciation	-	1,073	,770	1,073,7	770		-		-	1,073,770
Interest expense	-	245	,361	245,3	361		-		-	245,361
Salaries and benefits	18,041		-	18,0	041	24	40,692		435,015	693,748
Travel, conferences, and training	-		-		-		47		1,088	1,135
Postage and freight	-		-		-		1,330		3,025	4,355
Printing and photography	-		-		-		5,215		3,813	9,028
Insurance	-		-		-		5,227		-	5,227
Other services	2,340		-	2,3	340		7,018		5,762	15,120
Software costs	6,750		-	6,7	750		13,036		26,561	46,347
Professional fees	-		-		-	:	22,000		-	22,000
Supplies	42		-		42		4,477		2,039	6,558
Hospitality	-		-		-		2,563		120	2,683
Other expense					<u> </u>		8,069		370	8,439
Total expenses	\$ 3,564,601	\$ 2,854	,960	\$ 6,419,5	561	\$ 30	09,674	\$	477,793	\$7,207,028

STATEMENT OF FUNCTIONAL EXPENSES

For the year ended June 30, 2020

	Program Services	Hawks Landing	Total Program Services		pport rvices	_De\	/elopment	Total Expenses
Scholarships College support Student housing operating expenses Management fee Depreciation Interest expense Salaries and benefits Travel, conferences, and training Postage and freight Printing and photography	\$ 869,684 2,962,969 - - - - 16,106 - -	\$ - 1,413,483 163,722 978,682 263,320 - -	\$ 869,684 2,962,969 1,413,483 163,722 978,682 263,320 16,106	\$	226,300 1,323 374 2,416	\$	397,584 1,785 3,028 4,490	\$ 869,684 2,962,969 1,413,483 163,722 978,682 263,320 639,990 3,108 3,402 6,906
Insurance Other services Software costs Professional fees Supplies Hospitality Other expense	6,750 - - - - -	- - - - - -	6,750 - - - -		4,466 1,636 13,793 22,500 2,432 3,692 10,013		25,811 27,632 - 2,410 4,970	4,466 27,447 48,175 22,500 2,432 6,102 14,983
Total expenses	\$ 3,855,509	\$ 2,819,207	\$ 6,674,716	\$ 2	88,945	\$	467,710	\$7,431,371

NOTES TO FINANCIAL STATEMENTS - CONTINUED

June 30, 2021 and 2020

NOTE A - DESCRIPTION OF THE ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

A brief description of the organization and a summary of its significant accounting policies consistently applied in the preparation of the accompanying financial statements follow:

1. Organization

The Hillsborough Community College Foundation, Inc. (the "Foundation"), was organized in 1974 as a not-for-profit direct support organization of Hillsborough Community College (the "College"). The Foundation solicits, receives, and manages private and corporate gifts and other income producing ventures for the use and benefit of the College and its students. The Foundation provides academic scholarships for deserving students and other financial assistance to the College in creating and improving its educational programs and facilities as approved by the Hillsborough Community College Board of Trustees. The Foundation functions as a component unit (for accounting purposes only) of the College. The Foundation also provides student housing and has contracted with Peak Campus Management, LLC to manage Hawks Landing, their 420-bed student housing project.

2. Accounting Principle Updates

The Foundation adopted ASU 2018-13, Fair Value Measurement – Disclosure Framework, Changes to the Disclosure Requirements for Fair Value Measurement. The Foundation adopted ASU 2018-13 using both the retrospective and prospective method. The adoption of this standard primarily effected financial statement disclosures and did not result in significant changes to the Foundation's accounting policies or impact its financial position, results of operations of cash flows. As such, prior period financial statements were not restated and there was no cumulative effect adjustment upon adoption.

3. Basis of Accounting

The financial statements of the Foundation have been prepared on the accrual basis of accounting and accordingly reflect all significant receivables, payables, and other liabilities.

To ensure observance of limitations and restrictions placed on the use of resources available to the Foundation, the accounts of the Foundation are maintained in accordance with the principles of fund accounting. This is the procedure by which resources for various purposes are classified for accounting and reporting purposes into funds established according to their nature and purposes. Separate accounts are maintained for each fund; however, in the accompanying financial statements, the funds have been combined.

The Foundation follows the provisions of FASB Accounting Standards Codification Topic 958 "Not-for-Profit Entities" ("ASC 958"). This requires the Foundation to distinguish between contributions that increase net assets with donor restrictions net assets without donor restrictions. It is also requiring recognition of contributed services meeting certain criteria at fair value.

NOTES TO FINANCIAL STATEMENTS - CONTINUED

June 30, 2021 and 2020

NOTE A - DESCRIPTION OF THE ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - Continued

The Foundation utilizes net assets with donor restrictions and net assets without donor restrictions groupings to account for its resources. ASC 958 requires a statement of financial position, a statement of activities and a statement of cash flows for not-for-profit organizations.

The assets, liabilities and net assets of the Foundation are reported in self-balancing fund groups as follows:

- <u>Net Assets Without Donor Restrictions</u> Net assets that are not subject to donorimposed stipulations.
- <u>Net Assets With Donor Restrictions</u> Net assets subject to donor stipulations that can be fulfilled by actions of the Foundation pursuant to those stipulations or that expire by the passage of time and donor-imposed stipulations that must be maintained permanently by the Foundation

4. <u>Use of Estimates</u>

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements. Estimates also affect the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

5. Contributions

Contributions, including unconditional promises to give, are recognized as revenue in the period the contribution is made. Conditional promises to give are not recognized until they become unconditional; that is, when the conditions on which they depend are substantially met. Contributions of assets other than cash are recorded at their estimated fair value. Contributions to be received after one year are discounted at an appropriate discount rate commensurate with the risks involved. Amortization of discounts is recorded as additional contribution revenue in accordance with any donor-imposed restrictions on the contributions.

6. Contributions In-Kind

The Foundation recognized donated services that create or enhance nonfinancial assets or require specialized skills, are provided by individuals possessing those skills, and would typically need to be purchased if not provided by donations.

NOTES TO FINANCIAL STATEMENTS - CONTINUED

June 30, 2021 and 2020

NOTE A - DESCRIPTION OF THE ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - Continued

7. Functional Allocation of Expenses

Expenses directly attributable to a specific functional area of the Foundation are reported as expenses of those functional areas and are categorized at the time the expense is recorded. In-kind expenses are attributable to one or more program or supporting functions of the Foundation and are allocated between program, support services, and development accordingly.

These in-kind expenses include salaries and benefits, travel, postage, printing, supplies, other services, and software costs. Salaries and benefits are allocated based on the estimated percentage of time spent in each functional area by each staff member. The remaining in-kind expenses are allocated based on the specific purpose of each expenditure.

8. Cash and Cash Equivalents

The Foundation considers all highly liquid investments purchased with original maturity of three months or less to be cash equivalents.

9. <u>Cash Restricted for Long-Term Purposes</u>

The Student Housing Revenue Note Payable (note J) requires that cash be set aside in separate accounts for specific purposes, such as debt service and repairs and maintenance costs for the Hawks Landing Project (note E). Because these restricted funds are not available for current uses, they are shown separately as a non-current asset in the accompanying statements of financial position.

10. <u>Investments</u>

Investments in debt and equity securities with readily determinable fair values are carried at quoted market value. The net changes in market prices and the realized gains and losses on investments sold are reflected in the statements of activities as the net realized and unrealized gains and losses on investments.

11. Accounts Receivable

Accounts receivable and tenant rent receivable are stated at the amount management expects to collect. Management periodically assesses the collectability of accounts receivable and, when it is determined that the full amount is not collectible, writes off the portion in question or establishes reserves for outstanding balances in question. The Foundation recorded no allowance for doubtful accounts as of June 30, 2021 and 2020. Actual write-offs may exceed the allowance.

NOTES TO FINANCIAL STATEMENTS - CONTINUED

June 30, 2021 and 2020

NOTE A - DESCRIPTION OF THE ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - Continued

12. Pledges Receivable

The fair value of unconditional promises to give to be received in more than one year is estimated based on future cash flows discounted 3% at June 30, 2021 and 2020. Unconditional promises to give to be received in less than one-year approximate fair value because of their short maturity. The Foundation monitors the collectability of promises to give and estimates an allowance for uncollectible accounts. There was no allowance for pledges receivable as of June 30, 2021 and 2020.

13. Fair Value of Financial Instruments

The carrying value of financial instruments such as accounts receivable and accounts payable approximate fair value due to their short-term nature.

14. Income Taxes

The Foundation is a not-for-profit organization exempt from income taxes, except on "unrelated business income", under section 501(c)(3) of the U.S. Internal Revenue Code and applicable state statute. There was no unrelated business income during the fiscal years ended June 30, 2021 and 2020, therefore, no tax was due.

The Foundation follows the income tax standard for uncertain tax positions. The Foundation has evaluated their tax provisions and determined they have no uncertain tax positions as of June 30, 2021.

15. Land, Buildings and Equipment and Depreciation

The Foundation follows the practice of recording fixed assets at cost if purchased, or if donated, at the fair market value on the date of gift with an expected life over one year. Depreciation expense is computed using the straight-line method with useful lives ranging from 3 to 27.5 years.

The costs of normal maintenance and repairs that do not add to the value of the asset or materially extend the assets' lives are not capitalized. Major outlays for capital assets and improvements over \$1,000 are capitalized as projects are constructed.

16. <u>Impairment of Long-Lived Assets</u>

Long-lived assets such as property and equipment are reviewed for impairment whenever events or changes in circumstances indicate that the carrying value of an asset may not be recoverable. If this review reveals an indicator of impairment, as determined based on estimated undiscounted cash flows, the carrying amounts of the related long-lived assets are adjusted to fair value. Management has determined that there has been no impairment in the carrying value of its long-lived assets as of June 30, 2021 and 2020.

NOTES TO FINANCIAL STATEMENTS - CONTINUED

June 30, 2021 and 2020

NOTE A - DESCRIPTION OF THE ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - Continued

17. Special Events

The Foundation conducts special events for the purpose of raising money for annual operations. The Foundation had special events' revenue of approximately \$219,000 and \$286,000 with related expenses of approximately \$78,000 and \$131,000 during the years ended June 30, 2021 and 2020, respectively.

NOTE B - PLEDGES RECEIVABLE

Pledges receivable represent unconditional promises to give by donors. Pledges that are expected to be collected after one year have been discounted using a rate of 3% and are reflected in the financial statements at their net present value. Pledges receivable consisted of the following at June 30,:

	2021	2020
Total pledges Less allowance for uncollected pledges Less unamortized discount for present value	\$ 1,200,773 - (49,128)	\$ 1,481,065 - (77,253)
Pledges receivable, net	\$ 1,151,645	\$ 1,403,812

Pledges receivable expected to be collected after June 30, 2021:

Year ending June 30,	
2022	\$ 357,684
2023	280,440
2024	397,649
2025	10,000
2026	 155,000
Less allowance for uncollected pledges	1,200,773
and less unamortized discount	(49,128)
	\$ 1,151,645

NOTES TO FINANCIAL STATEMENTS - CONTINUED

June 30, 2021 and 2020

NOTE C - INVESTMENTS

The Foundation has developed an extensive investment policy which provides the investment committee with general principles for establishing the investing goals of the Foundation. The investment objectives of the Foundation are:

- To provide funding for scholarships, activities, capital assets, and other programs;
- To maintain purchasing power;
- To prudently grow the investment assets to provide additional funding to the Foundation;
- To maximize long-term growth without undue risk, consistent with the Florida Uniform Prudent Management of Institutional Funds Act (FUPMIFA);
- To achieve a competitive rate of return

The Foundation recognizes the potential conflicts which exist in attempting to achieve these objectives and intends its assets to be invested with the reasonable care, skill, diligence, and prudence consistent with the type of organization this Foundation represents.

Investments include the following as of June 30,:

	2021	2020
Large cap growth mutual funds Large cap value mutual funds Small cap equity mutual funds	\$ 1,109,987 4,143,517 2,485,110	\$ 2,461,492 1,697,169 951,444
International equity mutual funds	1,397,816	1,117,476
Fixed income mutual funds	4,396,124	3,753,296
Alternatives	167,803	476,165
Common stock	21,061	23,186
Beneficial interest in assets held by others	389,089	293,584
Total	\$ 14,110,507	\$ 10,773,812

NOTES TO FINANCIAL STATEMENTS - CONTINUED

June 30, 2021 and 2020

NOTE C - INVESTMENTS - Continued

Investment income is summarized as follows for the year ended June 30,:

	2021	 2020
Interest and dividends	\$ 370,300	\$ 401,687
Realized gains Unrealized gains (losses)	1,822,675 1,073,791	79,214 11,283
Investment expenses	(52,658)	 (43,886)
Total investment income	\$ 3,214,108	\$ 448,298

NOTE D - FAIR VALUE OF FINANCIAL INSTRUMENTS

The Foundation has adopted the FASB Accounting Standards Codification Topic 820, "Fair Value Measurements" ("ASC 820") which establishes a framework for using fair value to measure assets and liabilities and defines fair value as the price that would be received to sell an asset or paid to transfer a liability (an exit price) as opposed to the price that would be paid to acquire the asset or received to assume the liability (an entry price).

Under ASC 820, a fair value measure should reflect the assumptions that market participants would use in pricing the asset or liability, including the assumptions about the risk inherent in a particular valuation technique, the effect of a restriction on the sale or use of an asset and the risk of nonperformance. ASC 820 requires disclosures that stratify statement of financial position amounts measured at fair value based on inputs the Foundation used to derive fair value measurements.

These strata include:

- Level 1 valuations, where the valuation is based on quoted market prices for identical assets or liabilities traded in active markets (which include exchanges and over-the counter markets with sufficient volume),
- Level 2 valuations, where the valuation is based on quoted market prices for similar instruments traded in active markets, quoted prices for identical or similar instruments in markets that are not active and model-based valuation techniques for which all significant assumptions are observable in the market, and
- Level 3 valuations, where the valuation is generated from model-based techniques that use significant assumptions not observable in the market, but observable based on Foundation-specific data.

NOTES TO FINANCIAL STATEMENTS - CONTINUED

June 30, 2021 and 2020

NOTE D - FAIR VALUE OF FINANCIAL INSTRUMENTS - Continued

The following table presents financial assets and liabilities measured at fair value on a recurring basis as of:

		Level 1	Level 2	Level 3
<u>June 30, 2021</u>	Fair Value	Inputs	Inputs	Inputs
Large cap growth mutual funds	\$ 1,109,987	\$ 1,109,987	\$ -	\$ -
Large cap value mutual funds	4,143,517	4,143,517	-	-
Small cap equity mutual funds	2,485,110	2,485,110	-	-
International equity mutual funds	1,397,816	1,397,816	-	-
Fixed income mutual funds	4,396,124	4,396,124	-	-
Alternatives	167,803	167,803	-	-
Common stock	21,061	21,061	-	-
Beneficial interest in assets				
held by others	389,089			389,089
Total	\$ 14,110,507	\$ 13,721,418	\$ -	\$ 389,089
		Level 1	Level 2	Level 3
June 30, 2020	Fair Value	Level 1 Inputs	Level 2 Inputs	Level 3 Inputs
June 30, 2020 Large cap growth mutual funds	Fair Value \$ 2,461,492			_
Large cap growth mutual funds		Inputs	Inputs	Inputs
Large cap growth mutual funds Large cap value mutual funds	\$ 2,461,492 1,697,169	Inputs \$ 2,461,492 1,697,169	Inputs	Inputs
Large cap growth mutual funds Large cap value mutual funds Small cap equity mutual funds	\$ 2,461,492 1,697,169 951,444	\$ 2,461,492 1,697,169 951,444	Inputs	Inputs
Large cap growth mutual funds Large cap value mutual funds Small cap equity mutual funds International equity mutual funds	\$ 2,461,492 1,697,169 951,444 1,117,476	\$ 2,461,492 1,697,169 951,444 1,117,476	Inputs	Inputs
Large cap growth mutual funds Large cap value mutual funds Small cap equity mutual funds International equity mutual funds Fixed income mutual funds	\$ 2,461,492 1,697,169 951,444 1,117,476 3,753,296	\$ 2,461,492 1,697,169 951,444 1,117,476 3,753,296	Inputs	Inputs
Large cap growth mutual funds Large cap value mutual funds Small cap equity mutual funds International equity mutual funds	\$ 2,461,492 1,697,169 951,444 1,117,476 3,753,296 476,165	\$ 2,461,492 1,697,169 951,444 1,117,476 3,753,296 476,165	Inputs	Inputs
Large cap growth mutual funds Large cap value mutual funds Small cap equity mutual funds International equity mutual funds Fixed income mutual funds Alternatives	\$ 2,461,492 1,697,169 951,444 1,117,476 3,753,296	\$ 2,461,492 1,697,169 951,444 1,117,476 3,753,296	Inputs	Inputs
Large cap growth mutual funds Large cap value mutual funds Small cap equity mutual funds International equity mutual funds Fixed income mutual funds Alternatives Common stock	\$ 2,461,492 1,697,169 951,444 1,117,476 3,753,296 476,165	\$ 2,461,492 1,697,169 951,444 1,117,476 3,753,296 476,165	Inputs	Inputs
Large cap growth mutual funds Large cap value mutual funds Small cap equity mutual funds International equity mutual funds Fixed income mutual funds Alternatives Common stock Beneficial interest in assets	\$ 2,461,492 1,697,169 951,444 1,117,476 3,753,296 476,165 23,186	\$ 2,461,492 1,697,169 951,444 1,117,476 3,753,296 476,165	Inputs	Inputs

NOTES TO FINANCIAL STATEMENTS - CONTINUED

June 30, 2021 and 2020

NOTE D - FAIR VALUE OF FINANCIAL INSTRUMENTS - Continued

The following illustrates a rollforward for all assets and liabilities measured at fair value on a recurring basis using significant unobservable inputs (level 3) for the year ended June 30,:

		2021		2020	
Beneficial interest in assets held by others					
at beginning of year	\$	293,584	\$	329,259	
Distributions		(18,175)		-	
Investment income		5,570		4,558	
Realized and unrealized gains (losses)		110,729		(38,024)	
Investment expenses		(2,619)		(2,209)	
Beneficial interest in assets held by others	<u>-</u>				
at end of year	\$	389,089	\$	293,584	

NOTE E - HAWKS LANDING PROJECT

The book value of the fixed assets relating to the Hawks Landing Project were as follows at June 30,:

	2021	2020
Buildings	\$16,556,710	\$16,042,026
Land improvements	2,517,205	2,514,406
Furniture, fixtures, and equipment	704,311	588,900
	19,778,226	19,145,332
Less accumulated depreciation	(10,660,136)	(9,586,367)
Total	\$ 9,118,090	\$ 9,558,965

Depreciation expense was approximately \$1,074,000 and \$979,000 for the years ended June 30, 2021 and 2020, respectively.

NOTES TO FINANCIAL STATEMENTS - CONTINUED

June 30, 2021 and 2020

NOTE F - RELATED PARTY TRANSACTIONS

The Foundation entered into a master ground lease agreement on July 19, 2006 with Hillsborough Community College. Under this agreement, the Foundation is required to construct certain capital projects. The lease will terminate on the later of 1) January 1, 2035 or 2) the date that all proceeds from the bonds used to construct the capital project on the initial leased premises and any obligations under any "Related Financing Documents" relating to such Bonds are fully paid and cancelled. The term of the master ground lease shall in no event be more than 50 years. Rent is one dollar (\$1.00) per year.

The Foundation provides funds to the College for college scholarships, athletic housing, academic programs, and staff development and support in accordance with the mission statement of the Foundation. These funds totaled \$3,098,594 and \$3,146,100 for the years ended June 30, 2021 and 2020, respectively, which are included as program expenses in the accompanying statements of activities. The amount payable to the College is \$423,745 and \$412,486 at June 30, 2021 and 2020, respectively, which is included in accounts payable and accrued expenses in the accompanying statements of financial position.

The Foundation is run and managed by personnel that are employees of the College. The College pays the salaries and benefits of these employees on the Foundation's behalf.

The Foundation recorded contributed services, materials, and software totaling \$710,958 and \$694,257 for the years ended June 30, 2021 and 2020, respectively. The offset of these contributed services, materials, and software is included in program services, support services and development expenses on the accompanying statements of functional expenses.

NOTE G - SPECIAL EVENTS

The Foundation had the following special events during the fiscal year ended June 30,:

2021	Revenue		Revenue Expense		 Net
Golf tournament Presidential showcase Fishing tournament Career fair	\$	74,752 6,100 114,700 23,800	\$	13,408 2,067 45,210 17,231	\$ 61,344 4,033 69,490 6,569
Total	\$	219,352	\$	77,916	\$ 141,436
2020	F	2	_	_	
		Revenue		Expense	 Net
Golf tournament Presidential showcase Fishing tournament	\$	60,801 117,746 106,965	\$	10,195 71,290 49,683	\$ Net 50,606 46,456 57,282

NOTES TO FINANCIAL STATEMENTS - CONTINUED

June 30, 2021 and 2020

NOTE H - CONCENTRATIONS OF CREDIT RISK ARISING FROM CASH DEPOSITS

Cash balances are maintained in financial institutions and occasionally deposits exceed amounts insured by the Federal Deposit Insurance Corporation and can potentially subject the Foundation to credit losses.

NOTE I - NET ASSETS

Net Assets Without Donor Restrictions

Net assets without donor restrictions show a surplus of \$3,592,643 and \$2,416,129 as of June 30, 2021 and 2020, respectively. These amounts include the cumulative net surplus of the Hawks Landing Project (note E), which totals \$633,118 and 818,881 as of June 30, 2021 and 2020, respectively.

The Foundation's net assets without donor restrictions consists of the following as of June 30,:

	 2021	2020
Undesignated		
Foundation	\$ 2,111,545	\$ 1,233,825
Hawk's Landing	 1,085,638	881,881
	3,197,183	2,115,706
Board designated:	 	
Endowment	 395,460	299,955
Total board designated	 395,460	299,955
Total net assets without donor restrictions	\$ 3,592,643	\$ 2,415,661

Net Assets With Donor Restrictions

Net assets with donor restrictions are restricted for the following uses as of June 30,:

	2021	2020	
Scholarships	\$ 4,765,681	\$ 2,921,718	
College support activities	2,146,178	2,194,689	
Endowed scholarships	4,869,792	4,328,575	
Endowed college support activities	361,803	359,765	
Time restrictions - pledges receivable	1,151,645	1,403,812	
Time restrictions - set period of time	336,252	334,883	
	\$ 13,631,351	\$11,543,442	

NOTES TO FINANCIAL STATEMENTS - CONTINUED

June 30, 2021 and 2020

NOTE I - NET ASSETS - Continued

Net Assets Released From Donor Restrictions

Net assets were released from donor restrictions by incurring expenses satisfying the restricted purposes or by occurrence of the passage of time or other events specified by donors. The net assets released from restrictions are as follows for the years June 30,:

	2021		2020	
Net assets released due to purpose or period restrictions accomplished				
Scholarships	\$	864,608	\$ 993,103	
College support		518,139	605,656	
Other		93,084	 <u>-</u>	
		1,475,831	1,598,759	
Net assets released due to the passage of time			 	
Total net assets released from restrictions	\$	1,475,831	\$ 1,598,759	

NOTE J - STUDENT HOUSING REVENUE NOTE PAYABLE

The Foundation issued Student Housing Revenue Bonds, Series 2006 (the Bonds) in the amount of \$18,600,000 on December 6, 2006. Interest on the Bonds was payable at a variable rate equal to the municipal swap index rate, which was 0.41% at June 30, 2016. In conjunction with the issuance of the Bonds, the Foundation entered into an interest rate swap agreement to effectively fix the interest rate on the Bonds at 3.59%.

The Bonds were to mature on December 1, 2033. The proceeds raised from the issuance of the Bonds were used to construct a 420-bed student housing facility. This facility along with the revenue generated from the project served as collateral for the Bonds. In conjunction with the original issuance of the Bonds, the Foundation also entered into a \$18.6 million letter of credit that served as security for the Bonds. This letter of credit expired in December 2016.

The Foundation refinanced the Bonds in the amount of \$14,734,000 on December 15, 2016. Interest on the new revenue note payable is at a fixed rate equal to 2.07%. In conjunction with the issuance of the note payable, the Foundation's interest rate swap agreement was terminated. The note payable matures on December 1, 2032.

NOTES TO FINANCIAL STATEMENTS - CONTINUED

June 30, 2021 and 2020

NOTE J - STUDENT HOUSING REVENUE NOTE PAYABLE - Continued

Debt issuance costs of approximately \$76,000 associated with this refinancing are being amortized over the life of the debt using the straight-line method, which approximates the effective interest method. Accumulated amortization approximated \$22,700 and \$17,900 at June 30, 2021 and 2020, respectively. Amortization of debt issuance costs totaled approximately \$5,000 and \$5,000 for the years ended June 30, 2021 and 2020, respectively and is included in interest expense.

The future schedule maturities of the revenue note payable are as follows:

2022	\$	864,000
2023		882,000
2024		899,000
2025		919,000
2026		937,000
2027 - 2031		4,990,000
2032 - 2033		1,597,000
Total notes payable	1	1,088,000
Less unamortized loan costs		(53,566)
	1	1,034,434
Less current portion	_	864,000
	\$ 1	0,170,434

NOTE K - ENDOWMENT

The Foundation has a donor restricted endowment fund established to provide income to support its various program services. Net assets of the endowment fund are classified and reported based on the existence or absence of donor-imposed restrictions.

The Foundation's Board of Directors has interpreted relevant state law, which is Chapter 617.2104, Florida Statutes, the Florida Uniform Prudent Management of Institutional Funds Act (Florida UPMIFA), as requiring the preservation of the fair value of the original gift as of the gift date of the donor-restricted endowment funds absent explicit donor stipulations to the contrary.

As a result of this interpretation, the Foundation classifies as net assets with donor restrictions (a) the original value of gifts donated to the permanent endowment, (b) the original value of subsequent gift to the permanent endowment, and (c) accumulations to the permanent endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund.

NOTES TO FINANCIAL STATEMENTS - CONTINUED

June 30, 2021 and 2020

NOTE K - ENDOWMENT - Continued

The Foundation classifies as net assets with donor restrictions all investment income, inclusive of interest, dividends, and realized and unrealized gains and losses, earned on the invested assets within the endowment fund, and the investment income earned has been restricted as to its use by donors.

These amounts are released from restriction once they are appropriated for expenditure by the Foundation in a manner consistent with the standard of prudence prescribed by Florida UPMIFA.

In accordance with Florida UPMIFA, the Foundation considers the following factors in making a determination to appropriate or accumulate donor endowment funds:

- 1) The purposes of the Foundation
- 2) The intent of the donors of the endowment fund
- 3) The terms of the applicable instrument
- 4) The long-term and short-term needs of the Foundation carrying out its purposes
- 5) The general economic conditions
- 6) The possible effect of inflation or deflation
- 7) The other revenue sources of the Foundation
- 8) Perpetuation of the endowment

The remaining portion of the donor-restricted endowment fund that is not classified as net assets with donor restrictions is classified as net assets without donor restrictions. The Foundation considers any donor contributions and related earnings to the endowment fund made without any stipulations or restrictions as to the preservation of the original corpus to be appropriated and available for the current year operations.

The endowment pool spending policy allows the withdrawal of up to 5% annually of the average of the previous 12 guarters' market value.

Endowment net asset composition by type is as follows for the year ended:

June 30, 2021	Without Donor Restrictions	With Donor Restrictions	Total
Donor restricted - endowment funds	\$ -	\$ 10,076,996	\$ 10,076,996
Board designated - endowment funds	395,460		395,460
Total funds	\$ 395,460	\$ 10,076,996	\$ 10,472,456

NOTES TO FINANCIAL STATEMENTS - CONTINUED

June 30, 2021 and 2020

NOTE K - ENDOWMENT - Continued

June 30, 2020	Unrestricted	Total	
Donor restricted - endowment funds	\$ -	\$ 7,301,570	\$ 7,301,570
Board designated - endowment funds	299,955		299,955
Total funds	\$ 299,955	\$ 7,301,570	\$ 7,601,525

The endowment net assets and activity for 2021 and 2020 consisted of the following:

				Net Assets	
	Wit	hout Donor	٧	Vith Donor	_
	R	estriction	F	Restrictions	 Total
Endowment fund balance as of June 30, 2019	\$	335,630	\$	6,883,693	\$ 7,219,323
Contributions		-		629,880	629,880
Realized and unrealized gain		(38,024)		87,328	49,304
Investment income, other, net of expenses		2,349		252,527	254,876
Appropriations				(301,858)	(301,858)
Transfers				(250,000)	 (250,000)
Endowment fund balance as of June 30, 2020		299,955		7,301,570	7,601,525
Contributions		-		619,984	619,984
Realized and unrealized (loss) gain		110,729		2,184,549	2,295,278
Investment income, other, net of expenses		2,952		248,829	251,781
Appropriations		(18, 176)		(277,936)	(296,112)
Transfers					 -
Endowment fund balance as of June 30, 2021	\$	395,460	\$	10,076,996	\$ 10,472,456

Investment Strategy, Return Objectives and Risk Parameters

The general investment goals and strategy in relation to the endowment are under the fiduciary responsibility and oversight of the Foundation's Investment Committee (the "Committee"). The Committee manages the assets of the endowment fund so as to provide the highest total return consistent with prudent investment practices, providing for long-term returns sufficient to cover the return requirements of the spending formula.

NOTES TO FINANCIAL STATEMENTS - CONTINUED

June 30, 2021 and 2020

NOTE K - ENDOWMENT - Continued

The returns achieved by investment management are to be sufficient to overcome inflationary effects and preserve the purchasing power of the corpus. Safety and preservation of capital are critical considerations.

The investment objectives require a disciplined and consistent management philosophy that accommodates investment opportunities that are reasonable and profitable. Extreme positions or speculative styles are not consistent with this philosophy.

Spending Policy and How Investment Objectives Relate to Spending

The board of directors approved appropriations of 5% during 2021 and 2020 of the endowment fund based on the spending policy in place. The percentage is determined based on the overall needs of the Foundation balanced with the long-term investment return objectives for a fund to be held in perpetuity.

NOTE L - LIQUIDITY AND AVAILABILITY OF RESOURCES

The Foundation's financial assets available within one year of the date of the financial statements of financial position for general expenditure as of June 30,:

	2021	2020
Cash and cash equivalents Accounts receivable Current portion of pledges receivable Investments	\$ 1,429,203 417,905 357,684 14,110,507	\$ 1,051,741 418,966 337,648 10,773,812
Total financial assets available within one year	16,315,299	12,582,167
Less:		
Amounts unavailable for general expenditures within one year, due to:		
Restricted by donors with purpose restrictions	12,143,454	9,804,747
Restricted by time	1,487,897	1,738,695
Total amounts unavailable for general expenditures		
within one year	13,631,351	11,543,442
Amounts unavailable to management without Board's approval:		
Board designated for endowment	395,460	299,955
Total amounts unavailable to management without Board's approval	395,460	299,955
Total financial assets available to management for		
expenditure within one year	\$ 2,288,488	\$ 738,770

NOTES TO FINANCIAL STATEMENTS - CONTINUED

June 30, 2021 and 2020

NOTE L - LIQUIDITY AND AVAILABILITY OF RESOURCES - Continued

The Foundation maintains a policy of structuring its financial assets to be available as its general expenditures, liabilities, and other obligations come due. To help manage unanticipated liquidity needs, the Foundation maintains an investment account with a balance of at least \$700,000. This account is invested to preserve capital and maintain purchasing power and includes 20% in money market investments. Additionally, scholarships are awarded based on a spending withdrawal from endowment investments or by donations on hand, meaning funds are already available when scholarships become due each semester. Excess cash not immediately needed is invested in short-term CDs. As employees of the college, Foundation staff salaries, benefits and overhead costs are absorbed by HCC and do not require cash outlay from the Foundation.

NOTE M - COMMITMENTS AND CONTINGENCIES

Amounts received or receivable from grantor agencies are subject to audit and adjustment by grantor agencies, principally the State of Florida. Any disallowed claims including amounts already collected, may constitute a liability of the applicable funds. The amount, if any, of expenditures which may be disallowed by the grantor cannot be determined at this time although the Foundation expects such amounts, if any, to be immaterial.

NOTE N - CONCENTRATIONS

Four donors made up approximately 46% of total contributions for the year ended June 30, 2021 while five donors made up approximately 30% of total contributions for the year ended June 30, 2020.

NOTE O - RISKS AND UNCERTAINTIES

In March 2020, the United States and global financial markets experienced significant volatility resulting from uncertainty caused bu the world-wide coronavirus pandemic (COVID-19). General economic uncertainties have arisen that may impact future cash flows and changes in net assets as a result of the pandemic. The related financial impact cannot be reasonably estimated at this time.

NOTE P - SUBSEQUENT EVENTS

The Foundation has evaluated events and transactions occurring subsequent to June 30, 2021 as of July 29, 2021, which is the date the financial statements were available to be issued.

SUPPLEMENTARY INFORMATION

CREDIT RISK DISCLOSURE

June 30, 2021

Investment Type	Fair Value June 30, 2021	Fair Value June 30, 2020	Credit Risk	Maturity
U.S. government obligations	\$ 2,747,241	\$ 3,217,401	S & P AAAm	Weighted average of the fund portfolio: 45 days
Total cash equivalents	\$ 2,747,241	\$ 3,217,401		
Additional information	Fair Value June 30, 2021	Fair Value June 30, 2020		
Open end mutual funds Beneficial interest in assets	\$ 13,721,418	\$ 10,480,228		
held by others Total investments	389,089 \$ 14,110,507	293,584 \$ 10,773,812		
Investment expense	\$ 52,658	\$ 43,886		

INDEPENDENT AUDITORS' REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS

THE HILLSBOROUGH COMMUNITY COLLEGE FOUNDATION, INC.

June 30, 2021

Member
American Institute of Certified Public Accountants
Florida Institute of Certified Public Accountants

Herman V. Lazzara
Marc D. Sasser
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Sam A. Lazzara
Christopher F. Terrigino
Kevin R. Bass
James K. O'Connor
Jonathan E. Stein
David M. Bohnsack
Cesar J. Rivero, in Memoriam (1942-2017)

INDEPENDENT AUDITORS' REPORT ON INTERNAL CONTROL
OVER FINANCIAL REPORTING AND ON COMPLIANCE AND
OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL
STATEMENTS PERFORMED IN ACCORDANCE WITH
GOVERNMENT AUDITING STANDARDS

Governance Board

The Hillsborough Community College Foundation, Inc.

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of The Hillsborough Community College Foundation, Inc. (the "Foundation") (a nonprofit organization), which comprise the statements of financial position as of June 30, 2021 and the related statements of activities, and cash flows for the year then ended, and the related notes to the financial statements, and have issued our report thereon dated July 29, 2021.

Internal Control Over Financial Reporting

In planning and performing our audit of the financial statements, we considered the Foundation's internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Foundation's internal control. Accordingly, we do not express an opinion on the effectiveness of the Foundation's internal control.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A material weakness is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented or detected and corrected on a timely basis. A significant deficiency is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

Compliance and Other Matters

As part of obtaining reasonable assurance about whether the Foundation's financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

Purpose of this Report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the organization's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Foundation's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

Bries Dordiner & Company, O.A

Tampa, Florida July 29, 2021